

# CAPABILITIES BROCHURE

# SHAPING THE FUTURE OF COMMUNICATION NETWORKS

Your leading global one-stop shop for all materials, distribution, and supply chain management solutions supporting the telecommunications and broadband industry. We're more than a distributor, we're your trusted partner for technical and logistics expertise.

# EXCEEDING EXPECTATIONS

From the network core to service delivery edge, Netceed offers a wide range of tailored products, materials, and solutions backed by more than 30 years of expertise and technical performance.

Our comprehensive portfolio of passive materials, active equipment, and tools, through strong, long-lasting relationships with industryleading partners, is comprised of more than 90,000 SKUs available from nearly 1,500 global sourcing and supply partners. We also provide a wide range of value-added services including CPE refurbishment & repair, integration, outsourced procurement, and logistics solutions supported by our global team of service delivery experts.

With a commitment to delivering a customer experience to fit your unique needs focused on supporting your critical projects and operations, our team is dedicated to helping shape the future of communication networks across the globe.

# **BEST-IN-CLASS PRODUCTS AND SOLUTIONS**

By supporting cable operators, telecommunications service providers, rural utility providers, electric cooperatives, and contractors with a full range of products and solutions, we are powering HFC, FTTH, FTTx, wireless, 5G/mobile, and data center technology performance. Our portfolio includes:

- Active Products
- Aerial & Underground
- Cable Assemblies
- Cables & Conduit
- Connectors
- Customer Premises
- Data Center
- FTTH & FTTx
- Hardware
- HFC
- Inside Plant

- Network Security
- Outside Plant
- Passive Products
- Software Defined Networking
- Test & Measurement
- Timing & Synchronization
- Tools, Consumables & Safety Equipment
- Traffic & Signaling
- Wireless Infrastructure









# LOCALLY INVESTED, GLOBALLY CONNECTED



We have more than 80 locations across 19 countries, including 11 locations domestically that comprise of more than 1 million square feet of indoor and outdoor warehouse and storage capacity. Our one-stop shop makes it simple for you to purchase and install the products you need for your network. We maintain a thorough and efficient stateof-the-art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, configuration services, custom network deployment kits, transportation, and more.

### **PRIMARY LOCATIONS**

#### Edison, NJ

Headquarters & Primary Distribution Center (320,000 sq ft) 225 Raritan Center Parkway, Edison, NJ 08837

#### Dallas, TX

Distribution Center (270,000 sq ft) 3601 Pinnacle Point Dr., Suite 100, Dallas, TX 75211

#### Winston-Salem, NC

Corporate Offices & Distribution Center (250,000 sq feet) 110 Business Park Dr., Winston-Salem, NC 27107

#### Salt Lake City, UT

Corporate Offices & Distribution Center (160,000 sq ft) 5354 West 700 South, Salt Lake City, UT 84104

#### **Collegeville**, PA

Corporate Offices & Distribution Center (20,625 sq ft) 105 Kestrel Drive, Collegeville, PA 19426

#### Longwood, FL

Corporate Offices, Distribution Center & Free Trade Zone (38,000 sq ft) 1076 Florida Central Parkway, Longwood, FL 32750

#### South Bend, IN

Logistics Center (100,000 sq ft) 5565 Dylan Dr., Suite C, South Bend, IN 46628

# FLEXIBILITY THAT BREAKS THE MOLD



# **CUSTOMIZED FOR YOU**

We believe that customers deserve customization. With flexible delivery models, a plugand-play approach, and modular set of value-added services, we're your trusted partner to support your business needs from basic procurement to supply chain management, and everything in between.



## THE MATERIALS YOU NEED

We supply the products, materials, state-of-the-art tools and test equipment from the largest top-quality manufacturers for telecommunications providers, tier 1, 2, and 3 cable operators, rural utility providers, electric cooperatives, and contractors. From the headend to the home, we've got you covered with anything you need for the network.



## THE RELIABILITY YOU WANT

You can count on us. Our timely focus will support your critical projects and operations, so you can focus on building, maintaining, and growing the network.



## SAVE TIME

Our technical and logistics expertise, and our utilization of supply chain technologies help simplify and optimize your operations, allowing you to focus on your business knowing the supply chain is well managed.



# SAVE MONEY

Our scale and expertise translate into significant operating and purchase cost benefits for our customers, letting you focus on helping your subscribers connect to the people and things they love.



# SIMPLIFY YOUR OPERATION

Communications carriers have trusted us to help navigate through industry changes, opportunities for growth, and technological advances. We connect the right mix of people, products, partnerships, and processes in order to consistently deliver on commitments to excellent service and unsurpassed value. We're your go-to to get things done with a comprehensive portfolio of network core to service delivery edge materials, complete solutions, dedicated support, and value-added services.

# ON THE CUTTING EDGE **TO GIVE YOU THE EDGE**

# **ONE-STOP SHOP FROM A TRUSTED SOURCE**

We have a comprehensive portfolio of over 90,000 SKUs of equipment, state-of-the-art tools, and top-quality materials available from nearly 1,500 global sourcing and supply partners.



FIBER OPTICS Optical Cable Optical Connectivity Optical Cabinet Optical Splicer Optical Actives & Passives



ACTIVES Broadband Access Core and Edge Network Transceivers Network Security Wireless (Wi-Fi) Timing & Synchronization



HFC Coaxial 75 ohms Copper Audio Visual & Satellite Trunk Cable Hardline Connectors



DATA CENTER Power Distribution & Protection Structured Cabling Rack & Accessory Data Center Services Software Management



INFRASTRUCTURE Aerial & Pole Line Hardware Conduit & Innerduct Cabinets & Enclosures Vaults & Handholes



CABLE & DUCT INSTALLATION Cable Pulling Fishing & Rodding Cable Blowing Cable Measuring



### **TEST & MEASUREMENT**

Coax-CATV Copper Electric LAN & Ethernet Optical Fiber RF & Wireless Accessories



MOBILE FTTA Power Distribution Mobile Site Integration Mobile Security Mobile Services Microwave Radio



**TOOLS** Coaxial Tools Construction Tools Electrician Tools Fiber Optic Tools Material Handling Hand Tools, Tool Kits & Storage Aerial Tools



TRAFFIC & SIGNALING Traffic Signal Wire & Cable Mast, Strand & Lashing Pole Line Hardware Fiber Optics & Conduit Traffic & Pedestrian Signals Street Signage Vaults & Handholes



SAFETY Personal Safety Site Protection Ladder & Step Portable Electric Power Tools Accessories Site Lighting



CONSUMABLES Cleaning Conduit & Civil Construction Electrical Fiber Optic Fixation Identification

# YOUR GO-TO TO GET THINGS DONE

## END-TO-END NETWORK SOLUTIONS AND VALUE-ADDED SERVICES

We understand that selecting a services vendor is a strategic decision that is essential in a successful network deployment. Your subscribers depend on you to deliver reliable, high-speed Internet connections that are critical to your community's future development and well-being.

Our certified engineers and technicians can help you plan, deploy, and maintain your network, while our expansive range of services provide worry-free supply chain management solutions. From preliminary feasibility studies and architectural decisions to expertly configured and commissioned solutions, our Network Architects, Network Solution Engineers, and Professional Services Network Engineering resources help you succeed.









### **Supply Chain & Logistics**

- Materials Distribution
- State-of-the-Art Distribution Centers
- Global Product Sourcing and Procurement
- Forecasting and Inventory Management
- Management Services
- Product Design, Manufacturing, and Own Product Lines
- OEM Services
- Transportation Fleet
- Vendor-Managed Inventory
- Quality Control and Audits
- Exports and International Drop Shipping

### **Technical Expertise**

- Network Advisory, Design, and Planning
- Multi-Vendor Custom Configurations
- Engineering Services
- Certified Fiber to the Home Professional (CFHP) Team
- Product Design & Development in our own state-of-the-art research & development Innovations lab

### Value-Added Services

- Integration Services
- B2C Distribution
- Pre-Wired Enclosures and Cabinets
- Custom Network Deployment Kits
- Kitting and Assembly
- Pre-Configured Equipment
- Pre-Cut Fiber
- Customer Asset Management Program
- Installation Services
- Managed Services
- Maintenance Services
- CPE and Electronics Refurbishment
  & Repair Services
- Cable Cutting
- Free Trade Zone Location
- International Exports

# **A TRUSTED PARTNER**

#### ACTIVE SOLUTIONS

Actelis Networks Adtran ADVA Alcatel-Lucent Enterprise Allworx Alpha Technologies American Power APC Schneider Electric Asentria ATX BeyondEdge Networks Bussman C&D Technologies Cambium Networks Ciena Cisco Corero Coriant / Infinera Cortelco CyberPower Dell EMC D-Link Eaton Eltek EnerSys **ENET** Solutions **Enginuity Communications** Extreme Networks Fortinet Fujitsu (FNC) GarrettCom Geist Manufacturing Grandstream Networks Hewlett Packard Enterprise Infoblox Juniper Networks Lanner Majorpower Corporation Mimosa Mitel **MPINarada** Newmar Nokia Plantronics Poly Positron

RAD Red Hat Sangoma Siklu Supermicro Telco Systems Tellabs Thales Transition Networks Trimm. Inc. Tripp Lite Valcom Vertiv Viking Electronics VMware Westell Wilmore Electronics Zhone Technologies

#### FIBER / COPPER / CONNECTIVITY

**Zyxel** Communications

AFL American Products Amphenol Broadband Antronix ΔΤΧ Belden PPC Broadband Bourns Burndv Channell Charles Industries Chatsworth Products Clearfield CommScope Corning FiberSource General Cable Great Lakes Case & Cabinet Hammond Manufacturing ICC Leviton Multilink OFS **Optical Cable Corporation** PPC. Preformed Line Products Primex

Priority Wire and Cable Prysmian Group Siemon Southwire Company Sterlite Superior Essex Suttle Technity Solutions Teldor Wires & Cables The Light Connection TII Network Technologies Total Cable Solutions Vericom Wirewerks

#### NETWORK INFRASTRUCTURE

ABB ACP Allied Bolt Atkore Bekaert Blue Diamond Industries Cal Am Manufacturing Dura-Line Electric Motion **Electrical Materials Company** Endot **ERICO nVent** Flying W Plastics **FRE** Composites Harger Lightning Hubbell Power Systems Inwesco Maclean Network Solutions Maxcell National Strand Products NewBasis Newton Instruments North Coast Conduit Oldcastle Infrastructure Prime Conduit **Quality Metal Works** Quazite Thermo Bond Buildings **Underground Devices** Vertiv

WL Plastics

#### NETWORK INSTALLATION

American Polywater **Bashlin Industries** Carlon Condux International **Copperhead Industries** DCD Design Erin Rope **General Machine Products** HellermanTyton Jameson Jonard Industries Klein Tools Makita Mobile Tech Trailers Neptco Panduit Pelsue Rainbow Technology Runpotec Signs and Safety Slingco Stellar Industries Telecrafter Thomas & Betts U-Teck Work Area Protection

### TEST & MEASUREMENT / SPLICERS

Anritsu EFFIGIS EXFO Inno Instrument Sumitomo Tempo Communications VIAVI Solutions



# YOUR ONE-STOP SHOP

Worldwide telecom & broadband partner for deployment of next generation networks and technological value-added services.



**\$1.5 Billion+** in sales revenue globally



1,800+ experienced and dedicated team members dedicated to customer satisfaction & reliability



**19,000+** customers worldwide



600,000+ network product deliveries per year, and counting



90,000+ SKUs of network materials



80+ locations globally comprised of corporate offices, logistics & distribution centers, production centers, and on-site sales



**±1,500** global sourcing and supply partners



8 million+ miles of fiber distributed annually



**19** countries of Netceed's best-in-class operations



**6.5 million+** CPE units refurbished last year, helping our customers go green and reduce capex



**1 million+ sq ft** of warehousing and storage capacity domestically



**70+** carriers supplied in Europe, Middle East, and US

## 225 Raritan Center Parkway | Edison, NJ 08837 1-833-NETCEED | hello.us@netceed.com | netceed.com

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