



# EXCEEDING **EXPECTATIONS**

From the network core to service delivery edge, Netceed offers a wide range of tailored products, materials, and solutions backed by more than 30 years of expertise and technical performance.

Our comprehensive portfolio of passive materials, active equipment, and tools, through strong, long-lasting relationships with industry-leading partners, is comprised of more than 90,000 SKUs available from nearly 1,500 global sourcing and supply partners. We also provide a wide range of value-added services including CPE refurbishment & repair, integration, outsourced procurement, and logistics solutions supported by our global team of service delivery experts.

With a commitment to delivering a customer experience to fit your unique needs focused on supporting your critical projects and operations, our team is dedicated to helping shape the future of communication networks across the globe.

#### **BEST-IN-CLASS PRODUCTS AND SOLUTIONS**

By supporting cable operators, telecommunications service providers, rural utility providers, electric cooperatives, and contractors with a full range of products and solutions, we are powering HFC, FTTH, FTTx, wireless, 5G/mobile, and data center technology performance. Our portfolio includes:

- Active Products
- Aerial & Underground
- Cable Assemblies
- Cables & Conduit
- Connectors
- Customer Premises
- Data Center
- FTTH & FTTx
- Hardware
- HFC
- Inside Plant

- Network Security
- Outside Plant
- Passive Products
- Software Defined Networking
- Test & Measurement
- Timing & Synchronization
- Tools, Consumables & Safety Equipment
- Traffic & Signaling
- Wireless Infrastructure









# LOCALLY INVESTED,

# **GLOBALLY CONNECTED**



We have more than 80 locations across 19 countries, including 11 locations domestically that comprise of more than 1 million square feet of indoor and outdoor warehouse and storage capacity. Our one-stop shop makes it simple for you to purchase and install the products you need for your network. We maintain a thorough and efficient stateof-the-art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, configuration services, custom network deployment kits, transportation, and more.

#### **PRIMARY LOCATIONS**

#### Edison, NJ

Headquarters & Primary Distribution Center (320,000 sq ft) 225 Raritan Center Parkway, Edison, NJ 08837

#### Dallas, TX

Distribution Center (270,000 sq ft) 3601 Pinnacle Point Dr., Suite 100, Dallas, TX 75211

#### Winston-Salem, NC

Corporate Offices & Distribution Center (250,000 sq feet) 110 Business Park Dr., Winston-Salem, NC 27107

#### Salt Lake City, UT

Corporate Offices & Distribution Center (160,000 sq ft) 5354 West 700 South, Salt Lake City, UT 84104

#### Collegeville, PA

Corporate Offices & Distribution Center (20,625 sq ft) 105 Kestrel Drive, Collegeville, PA 19426

#### Longwood, FL

Corporate Offices, Distribution Center & Free Trade Zone (38,000 sq ft) 1076 Florida Central Parkway, Longwood, FL 32750

#### South Bend, IN

Logistics Center (100,000 sq ft) 5565 Dylan Dr., Suite C, South Bend, IN 46628

# **FLEXIBILITY**

# THAT BREAKS THE MOLD



#### **CUSTOMIZED FOR YOU**

We believe that customers deserve customization. With flexible delivery models, a plugand-play approach, and modular set of value-added services, we're your trusted partner to support your business needs from basic procurement to supply chain management, and everything in between.



#### THE MATERIALS YOU NEED

We supply the products, materials, state-of-the-art tools and test equipment from the largest top-quality manufacturers for telecommunications providers, tier 1, 2, and 3 cable operators, rural utility providers, electric cooperatives, and contractors. From the headend to the home, we've got you covered with anything you need for the network.



#### THE RELIABILITY YOU WANT

You can count on us. Our timely focus will support your critical projects and operations, so you can focus on building, maintaining, and growing the network.



#### **SAVE TIME**

Our technical and logistics expertise, and our utilization of supply chain technologies help simplify and optimize your operations, allowing you to focus on your business knowing the supply chain is well managed.



#### **SAVE MONEY**

Our scale and expertise translate into significant operating and purchase cost benefits for our customers, letting you focus on helping your subscribers connect to the people and things they love.



#### SIMPLIFY YOUR OPERATION

Communications carriers have trusted us to help navigate through industry changes, opportunities for growth, and technological advances. We connect the right mix of people, products, partnerships, and processes in order to consistently deliver on commitments to excellent service and unsurpassed value. We're your go-to to get things done with a comprehensive portfolio of network core to service delivery edge materials, complete solutions, dedicated support, and value-added services.

# ON THE CUTTING EDGE

# TO GIVE YOU THE EDGE

#### ONE-STOP SHOP FROM A TRUSTED SOURCE

We have a comprehensive portfolio of over 90,000 SKUs of equipment, state-of-the-art tools, and top-quality materials available from nearly 1,500 global sourcing and supply partners.



#### **FIBER OPTICS**

Optical Cable
Optical Connectivity
Optical Cabinet
Optical Splicer
Optical Actives & Passives



#### **ACTIVES**

Broadband Access Core and Edge Network Transceivers Network Security Wireless (Wi-Fi) Timing & Synchronization



#### HFC

Coaxial 75 ohms Copper Audio Visual & Satellite Trunk Cable Hardline Connectors



#### **DATA CENTER**

Power Distribution & Protection Structured Cabling Rack & Accessory Data Center Services Software Management



#### **INFRASTRUCTURE**

Aerial & Pole Line Hardware Conduit & Innerduct Cabinets & Enclosures Vaults & Handholes



# **CABLE & DUCT INSTALLATION**

Cable Pulling
Fishing & Rodding
Cable Blowing
Cable Measuring



#### **TEST & MEASUREMENT**

Coax-CATV
Copper
Electric
LAN & Ethernet
Optical Fiber
RF & Wireless
Accessories



#### **MOBILE**

FTTA
Power Distribution
Mobile Site Integration
Mobile Security
Mobile Services
Microwave Radio



#### **TOOLS**

Coaxial Tools
Construction Tools
Electrician Tools
Fiber Optic Tools
Material Handling
Hand Tools, Tool Kits & Storage
Aerial Tools



#### **TRAFFIC & SIGNALING**

Traffic Signal Wire & Cable Mast, Strand & Lashing Pole Line Hardware Fiber Optics & Conduit Traffic & Pedestrian Signals Street Signage Vaults & Handholes



#### **SAFETY**

Personal Safety Site Protection Ladder & Step Portable Electric Power Tools Accessories Site Lighting



#### **CONSUMABLES**

Cleaning
Conduit & Civil Construction
Electrical
Fiber Optic
Fixation
Identification

# YOUR GO-TO

# TO GET THINGS DONE

# END-TO-END NETWORK SOLUTIONS AND VALUE-ADDED SERVICES

We understand that selecting a services vendor is a strategic decision that is essential in a successful network deployment. Your subscribers depend on you to deliver reliable, high-speed Internet connections that are critical to your community's future development and well-being.

Our certified engineers and technicians can help you plan, deploy, and maintain your network, while our expansive range of services provide worry-free supply chain management solutions. From preliminary feasibility studies and architectural decisions to expertly configured and commissioned solutions, our Network Architects, Network Solution Engineers, and Professional Services Network Engineering resources help you succeed.









#### **Supply Chain & Logistics**

- · Materials Distribution
- State-of-the-Art Distribution Centers
- Global Product Sourcing and Procurement
- · Forecasting and Inventory Management
- Management Services
- Product Design, Manufacturing, and Own Product Lines
- OEM Services
- Transportation Fleet
- Vendor-Managed Inventory
- · Quality Control and Audits
- Exports and International Drop Shipping

#### **Technical Expertise**

- · Network Advisory, Design, and Planning
- Multi-Vendor Custom Configurations
- Engineering Services
- Certified Fiber to the Home Professional (CFHP) Team
- Product Design & Development in our own state-of-the-art research & development Innovations lab

#### **Value-Added Services**

- Integration Services
- B2C Distribution
- Pre-Wired Enclosures and Cabinets
- Custom Network Deployment Kits
- · Kitting and Assembly
- Pre-Configured Equipment
- Pre-Cut Fiber
- Customer Asset Management Program
- Installation Services
- · Managed Services
- Maintenance Services
- CPE and Electronics Refurbishment
   & Repair Services
- Cable Cutting
- Free Trade Zone Location
- International Exports

### A TRUSTED PARTNER

# ACTIVE SOLUTIONS

Actelis Networks

Adtran ADVA

Alcatel-Lucent Enterprise

Allworx

Alpha Technologies

American Power

APC Schneider Electric

Asentria

ATX

BeyondEdge Networks

Bussman

**C&D** Technologies

Cambium Networks

Ciena Cisco Corero

Coriant / Infinera

Cortelco CyberPower Dell EMC D-Link Eaton

Eltek EnerSys

**ENET Solutions** 

**Enginuity Communications** 

Extreme Networks

Fortinet
Fujitsu (FNC)
GarrettCom

Geist Manufacturing Grandstream Networks

Hewlett Packard Enterprise

Infoblox

Juniper Networks

Lanner

Majorpower Corporation

Mimosa Mitel MPINarada Newmar Nokia

Plantronics

Poly Positron RAD

Red Hat

Sangoma

Siklu

Supermicro

Telco Systems

Tellabs

Thales

Transition Networks

Trimm, Inc. Tripp Lite Valcom Vertiv

Viking Electronics

VMware Westell

Wilmore Electronics Zhone Technologies Zyxel Communications

# FIBER / COPPER / CONNECTIVITY

AFL

American Products
Amphenol Broadband

Antronix ATX

Belden PPC Broadband

Bourns Burndy Channell

Charles Industries

Chatsworth Products

Clearfield
CommScope
Corning
FiberSource
General Cable

Great Lakes Case & Cabinet Hammond Manufacturing

ICC Leviton Multilink OFS

Optical Cable Corporation

**PPC** 

Preformed Line Products

Primex

Priority Wire and Cable

Prysmian Group

Siemon

Southwire Company

Sterlite

Superior Essex

Suttle

Technity Solutions
Teldor Wires & Cables

The Light Connection

Total Cable Solutions

TII Network Technologies

Vericom

Wirewerks

# NETWORK INFRASTRUCTURE

ABB

ACP

Allied Bolt

Atkore

Bekaert

Blue Diamond Industries

Cal Am Manufacturing

Dura-Line

Electric Motion

Electrical Materials Company

Endot

ERICO nVent

Flying W Plastics

FRE Composites

Harger Lightning

**Hubbell Power Systems** 

Inwesco

Maclean Network Solutions

Maxcell

National Strand Products

NavyDania

NewBasis

Newton Instruments
North Coast Conduit
Oldcastle Infrastructure

Prime Conduit

Quality Metal Works

Quazite

Thermo Bond Buildings Underground Devices

Vertiv WL Plastics

# NETWORK INSTALLATION

American Polywater

Bashlin Industries

Carlon

Condux International

Copperhead Industries

DCD Design

Erin Rope

General Machine Products

HellermanTyton

Jameson

Jonard Industries

Klein Tools

Makita

Mobile Tech Trailers

Neptco Panduit

Pelsue Rainbow Technology

Runpotec

Signs and Safety

Slingco

Stellar Industries

Telecrafter

Thomas & Betts

U-Teck

Work Area Protection

# TEST & MEASUREMENT / SPLICERS

Anritsu EFFIGIS

EXFO

Inno Instrument

Sumitomo

Tempo Communications

**VIAVI** Solutions



### YOUR ONE-STOP SHOP

Worldwide telecom & broadband partner for deployment of next generation networks and technological value-added services.



\$1.5 Billion+ in sales revenue globally



19,000+ customers worldwide



90,000+ SKUs of network materials



**±1,500**global sourcing and supply partners



countries of Netceed's best-in-class operations



1 million+ sq ft of warehousing and storage capacity domestically



1,800+
experienced and
dedicated team
members dedicated
to customer
satisfaction &
reliability



600,000+ network product deliveries per year, and counting



80+
locations globally
comprised
of corporate
offices, logistics &
distribution centers,
production centers,
and on-site sales



8 million+ miles of fiber distributed annually



6.5 million+
CPE units
refurbished last
year, helping our
customers go green
and reduce capex



**70+**carriers supplied
in Europe, Middle
East, and US