

# EMEA

# Capability

# Overview



# Exceeding expectations

From the network core to service delivery edge, Netceed offers a wide range of tailored products, materials, and solutions backed by more than 30 years of expertise and technical performance.

Our comprehensive portfolio of passive materials, active equipment, and tools, through strong, long-lasting relationships with industry-leading partners, is comprised of more than 90,000 SKUs available from nearly 1,500 global sourcing and supply partners. We also provide a wide range of value-added services including CPE refurbishment & repair, product development, system integration, network installation, project management, and logistics solutions supported by our global team of service delivery experts.

With a commitment to delivering a customer experience to fit your unique needs focused on supporting your critical projects and operations, our team is dedicated to helping shape the future of communication networks across the globe.

## Best-in-class products and solutions

By supporting cable operators, telecommunications service providers, rural utility providers, electric cooperatives, and contractors with a full range of products and solutions, we are powering HFC, FTTH, FTTx, wireless, 5G/mobile, and data center technology performance.



# Your global one-stop shop



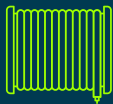
**19,000 +**  
customers worldwide



**± 1,500**  
global sourcing and  
supply partners



**1,800 +**  
experienced and  
dedicated team members



**8 million +**  
miles of fiber  
distributed annually



**90,000 +**  
SKUs of network  
materials



**3 million +**  
square feet of warehousing  
and storage capacity



**600,000 +**  
network product  
deliveries annually



**1**  
incredibly dedicated,  
experienced team

# Locally invested, globally connected

We have more than 80 locations across 19 countries, including a large footprint in EMEA that comprises extensive indoor and outdoor warehouse and storage capacity. Our one-stop shop makes it simple for you to purchase and install the products you need for your network.

We maintain a thorough and efficient state-of-the-art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, configuration services, pre-installation, custom network deployment kits, transportation, and more.



## Primary locations

### Austria

#### Graz

Anton-Hubmann-Platz 8, 8077 Gössendorf, Austria  
[info.at.graz@netceed.com](mailto:info.at.graz@netceed.com)

#### Innsbruck

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#### Vienna

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### Belgium

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### Denmark

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### France

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### Germany

#### Hanover

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#### Kabelsketal

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### Hungary

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### Morocco

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### Oman

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### Poland

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### Portugal

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### Qatar

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### Slovakia

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### The Netherlands

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### UAE

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[info.ae@netceed.com](mailto:info.ae@netceed.com)

### UK & Ireland

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[info.uk@netceed.com](mailto:info.uk@netceed.com)

# An insight into our product and service portfolio



## Active Solutions

- PON and DOCSIS access solutions
- G.fast and G.hn concepts
- Security
- Routing and Switching
- E2E Managed WiFi
- E2E CCTV
- Transceivers
- CPEs



## Data Centers

- Server and AI-ready racks
- Fiber connectivity and containment
- Power and cooling
- Micro data centers
- Physical security



## Enterprise Infrastructure

- Structured cabling and LAN products
- Fiber connectivity
- Cabinets and accessories
- Cable management and containment



## Fiber Infrastructure

- Fiber optic cables
- Passive cabinets
- Fiber indoor infrastructure
- Fiber underground infrastructure
- Closures
- Terminals
- Aerial infrastructure



## Hybrid Fiber Coax (HFC)

- Antenna wall outlets and POAs
- RF and fiber wall outlets
- Distribution passives
- Network conditioning passives
- Coaxial cables
- Connectors and cable fittings
- RF amplifiers
- Optical nodes
- Optical amplifiers and transmitters



## Test & Measurement, Tools and Consumables

- Hand tools and consumables
- Fusion splicers
- Blowing equipment
- Fiber test equipment
- Coax CATV test equipment
- Copper test equipment
- LAN & ethernet test equipment
- RF & wireless test equipment



## PoPs

- Large and mini POPs
- Hybrid cabinets
- PatchRobots



## Services

- Logistics Telco-Specialized Services
- Refurbishment
- Repairing Services
- Network planning
- System integration
- Network installation
- Project management



# Your go-to for sophisticated network solutions

## End-to-end network solutions and value-added services

We understand that selecting a services vendor is a strategic decision that is essential in a successful network deployment. Your subscribers depend on you to deliver reliable, high-speed broadband connections that are critical to your community's future development and well-being.

Our certified engineers and technicians can help you plan, deploy, and maintain your network, while our expansive range of services provide worry-free supply chain management solutions. From preliminary feasibility studies and architectural decisions to expertly configured and commissioned solutions, our experienced and passionate network experts help you succeed.



### Supply Chain & Logistics

- State-of-the-art distribution centers
- Global product sourcing and procurement
- Forecasting and inventory management
- OEM services
- Quality control and audits
- Next-day deliveries
- Reliable relationships with  $\pm$  1,500 global sourcing and supply partners
- International exports

### Technical Expertise

- Network advisory, design, and planning
- Product design & development in our own state-of-the-art research & development innovations labs
- Netceed product lines and further own brands
- Multi-vendor custom configurations
- Engineering services

### Sophisticated Services

- System integration
- Network planning, installation, maintenance and fault clearance
- Project management for large-scale FTTH network construction
- Workshops and trainings
- Pre-installation of network equipment
- Cable cutting
- CPE and electronics refurbishment & repair services
- Custom product development according to your needs
- 24/7 TAC (Technical Assistance Center) with ticketing system



# Flexibility that breaks the mold



## **Customized for you**

We believe that customers deserve customization. With flexible delivery models, a plug-and-play approach, and modular set of value-added services, we're your trusted partner to support your business needs from basic procurement to supply chain management, and everything in between.



## **The materials you need**

We supply the products, materials, state-of-the-art tools and test equipment from the largest top-quality manufacturers for telecommunications providers, tier 1, 2, and 3 cable operators, rural utility providers, electric cooperatives, and contractors. From the headend to the home, we've got you covered with anything you need for the network.



## **The reliability you want**

You can count on us. Our timely focus will support your critical projects and operations, so you can focus on building, maintaining, and growing the network.



## **Save time**

Our technical and logistics expertise, and our utilization of supply chain technologies help simplify and optimize your operations, allowing you to focus on your business knowing the supply chain is well managed.



## **Save money**

Our scale and expertise translate into significant operating and purchase cost benefits for our customers, letting you focus on helping your subscribers connect to the people and things they love.



## **Simplify your operation**

Communications carriers have trusted us to help navigate through industry changes, opportunities for growth, and technological advances. We connect the right mix of people, products, partnerships, and processes in order to consistently deliver on commitments to excellent service and unsurpassed value. We're your go-to to get things done with a comprehensive portfolio of network core to service delivery edge materials, complete solutions, dedicated support, and value-added services.



# A selection of our partners in EMEA

## Active Solutions

Adtran  
ATX  
Calix  
Ciena  
Cisco  
CommScope  
DKT  
DZS  
Halo  
Harmonic  
Kontron  
PLANET  
Positron  
RUCKUS  
Televes  
Uniview  
Vantiva  
WISI

## Data Centers

AFL  
Austin Hughes  
Brady  
Cablofil  
CommScope  
Constant  
Fluke Networks  
HUBER+SUHNER  
Inova  
Meesons  
Power Control  
Rittal  
Salicru  
Schleifenbauer  
USystems  
VIAVI Solutions

## Enterprise Structured Cabling

ClueFibre  
ClueNet  
CONTEG  
Dätwyler  
Eaton  
Efirack  
Enlogic  
Nexans  
Nexconec  
PROSE  
Prysmian Multimedia Solutions  
Rittal  
R&M  
Ultima  
Vertiv  
ZPAS

## Fiber Infrastructure

Acome  
Aginode  
CommScope  
Corning  
Dura-Line  
egeplast  
Elitex  
Filiform  
Hauff-Technik  
HUAWEI  
HUBER+SUHNER  
HELUKABEL  
Idea Optical  
iNetceed  
Langmatz  
Microfocus  
Netceed  
PPC  
Preformed Line Products  
Prysmian  
OFS  
R&M  
SENKO  
Sichert  
WAVEPACE

## Hybrid Fiber Coax (HFC)

Acome  
ASTRO  
ATX  
Axing  
Baton  
Belden  
braun teleCom  
Cabelcon  
CommScope  
Corning  
DELTA Electronics  
DKT COMEGA  
i-Loq  
Ören Cables  
KATHREIN  
Technetix  
Teleste  
Triax  
WISI

## Test & Measurement, Tools and Consumables

3M  
Bosch  
Brady  
Fluke Networks  
Fujikura  
Honeywell  
INNO Instrument  
Jetting  
Jonard Tools  
KAESER  
KNIPEX  
Megger  
Microfocus  
Netceed  
OPT  
Plumettaz  
Radiodetection  
Ripley  
RUNPOTEC  
SEFRAM  
Sticklers  
Sumitomo Electric  
VIAVI Solutions

## Wireless

Acome  
CommScope  
Eltek  
MVG  
HUAWEI  
Rohde & Schwarz  
Rosenberger  
TLTI



## Get in touch

Our team of experts look forward to helping you find the right solution for your network. Feel free to get in touch with our primary locations to discuss your project requirements.